

Message Text

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PAGE 01 VIENNA 10139 051455Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

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R 051240Z DEC 74

FM AMEMBASSY VIENNA

TO SECSTATE WASHDC 4311

INFO AMEMBASSY BELGRADE

AMEMBASSY MADRID

AMCONSUL BARCELONA

AMCONSUL BILBAO

AMCONSUL ZAGREB

UNCLAS VIENNA 10139

EO 11652: N/A

TAGS: BEXP, AU

SUBJ: ADVANCED METALWORKING AND METALFINISHING EQUIPMENT

TECHNICAL SALES SEMINAR

REF: STATE 260408

1. COMATT AND EWTC CONCUR WITH OVERALL SCHEDULE SUGGESTED
REFTEL.

2. SINCE THURSDAY, MAY 29 IS AUSTRIAN HOLIDAY, MANY BUSINESSMEN
LIKELY TAKE OFF LONG WEEKEND WHICH WOULD MAKE THEM RELUCTANT
TO ATTEND SEMINAR ON MONDAY, JUNE 2. THEREFORE, WE RECOMMEN

NOLLOWING TIMETABLE FOR AUSTRIAN LEG OF SEMINAR TOUR:
JUNE 2: BRIEFING OF GROUP AND MEETINGS WITH INDUSTRY AN

TRDE SOCIATIONS;

JUNE 3 AND 4: TECHNICAL ALES SEMINAR AT EWTC VIENN;

INDIVIDUAL APPOINTMENTS;

JUNE 5: INDIVIDUAL MEETING WITH IMPORTANT END-USERS IN LINT,

UPPER AUSTRIA;

JUNE 6: INDIVIIL MEETINGS LITH IMPORTANT END-USERS AND

AGENTS IN VIENNA.

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PAGE 02 VIENNA 10139 051455Z

3. SIDE TRIP TO LINZ STRONGLY RECOMMENDED SINCE MAYOR END-USERS

OF MW AND MFE LOCATED THERE (VOEEST-ALPINE, PLASSER & THEIRERGN
DR. FEHRER, GNM, VVEREINIGTE SCHIFFSWERFTENN 35:ML

4. SEMINAR GROUP COULD TRAVEL TO LINZ EVENING JUNE 4 (TWO-HOUR
TRAIN RIDE) AND RETURN VIENNA JUNE 5. ADDITIONAL EXPENSES
MINIMAL. COST OF RETURN TICKET VIENNA-LINZ-VIENNA (1ST CLASS)

BOUT \$18.00.

5. SINCE VIENNA FESTIVAL WEEKS BEGIN END OF MAY, HOTEL ROOMS
WILL BE SCARCE. ERLY RESERVATIONS ESSENTIAL. HUMES

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